



Budget to Actual Configurable with Average

224 Quality Hardware

October 02, 2015

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		July, 2000				July, 1999				
		Budget	Actual	Difference	% Diff	Actual	% Diff	Average	% Diff	
Operating Revenue										
51000-010	Retail Sales-Hardware & Access	83,333	11,261	(72,072)	-86.5	63	17774.6	8,189	37.5	
51000-020	Retail Sales-Paint	62,500	100	(62,400)	-99.8	-	-	807	-87.6	
52000-010	Wholesale Sales-Hardware & Ac	125,000	998	(124,002)	-99.2	65	1435.4	14,883	-93.3	
52000-020	Wholesale Sales-Paint	145,833	-	(145,833)	-100.0	-	-	6,690	-100.0	
53000-200	Service Income	18,750	33	(18,717)	-99.8	-	-	3	1,000.0	
55000-000	Rental Income	4,167	-	(4,167)	-100.0	-	-	-	-	
59200-000	Customer Discounts	-	(5)	(5)	-	-	-	(683)	-99.3	
59500-000	Delivery Charge Income	-	-	-	-	-	-	17	-100.0	
Total Operating Revenue		439,583	12,387	(427,196)	-97.2	128	9577.3	29,906	-58.6	
Non-operating Items										
Miscellaneous Income										
80100-000	Interest Earned	82	-	(82)	-100.0	-	-	9	-100.0	
80200-000	Discounts Earned - Misc	-	-	-	-	-	-	2	-100.0	
80300-000	Customer Finance Charge Incom	-	-	-	-	-	-	1	-100.0	
80900-000	Sale of Assets	10	-	(10)	-100.0	-	-	-	-	
Total Miscellaneous Income		92	-	(92)	-100.0	-	-	12	-100.0	
Total Non-operating Items		92	-	(92)	-100.0	-	-	12	-100.0	
Total Income including Non-operating Items:		439,675	12,387	(427,288)	-97.2	128	9577.3	29,918	-58.6	
Cost of Sales										
Cost of Goods Sold										
Purchases										
60000-000	Materials Purchased	-	5,434	(5,434)	-	-	-	-	-	
60000-010	Purchases-Hardware & Accessori	23,000	37	22,963	99.8	-	-	16,144	99.8	
60000-020	Purchases-Paint	125,000	-	125,000	100.0	-	-	5,048	100.0	
60000-100	Purchases-Manufacturing	25	-	25	100.0	-	-	-	-	
Total Purchases		148,025	5,471	142,554	96.3	-	-	21,192	74.2	
Inventory Variance										
65000-010	Inventory Variance-Hardware & .	-	11,608	(11,608)	-	9	-128877.8	738	-1,472.9	
65000-020	Inventory Variance-Paint	-	5	(5)	-	-	-	164	97.0	
65500-000	Materials used within a Job	833	1,119	(286)	-34.3	11	-10072.7	1	-111,800.0	
65900-000	Work In Process Variance	-	-	-	-	-	-	(115)	-	
Total Inventory Variance		833	12,732	(11,899)	-1428.5	20	-63560.0	788	-1,515.7	
Total Cost of Goods Sold		148,858	18,203	130,655	87.8	20	-90915.0	21,980	17.2	
Labor										
66100-000	Wages	-	626	(626)	-	4,094	84.7	3,003	79.2	
66100-010	Wages-Hardware & Accessories	15,625	322	15,303	97.9	2,514	87.2	2,263	85.8	
66100-020	Wages-Paint	16,667	-	16,667	100.0	3,368	100.0	2,946	100.0	
66100-200	Wages-Service Department	-	2	(2)	-	-	-	-	-	
67000-000	Subcontract Labor	-	1,000	(1,000)	-	-	-	-	-	
Total Labor		32,292	1,950	30,342	94.0	9,976	80.5	8,212	76.3	
Other Cost of Sales										
69200-000	Vendor Discounts	-	-	-	-	-	-	(549)	-	



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69500-000	Freight Charges	-	23	(23)	-	-	-	4	-475.0	
Total Other Cost of Sales		-	23	(23)	-	-	-	(545)	-	
Total Cost of Sales		181,150	20,176	160,974	88.9	9,996	-101.8	29,647	31.9	
Income/(Loss):		258,525	(7,789)	(266,314)	-	(9,868)	-21.1	271	-	
Operating Expenses										
General										
70100-000	Interest paid	1,000	-	1,000	100.0	-	-	76	100.0	
70110-000	Bank Charges	-	-	-	-	-	-	86	100.0	
70400-000	Advertising	15,385	-	15,385	100.0	-	-	58	100.0	
70600-000	Legal & Accounting	-	-	-	-	-	-	233	100.0	
70610-000	Dues & Subscriptions	-	-	-	-	-	-	11	100.0	
Total General		16,385	-	16,385	100.0	-	-	464	100.0	
Supplies										
71000-000	Store Supplies - General	-	-	-	-	-	-	20	100.0	
71000-010	Store Supplies-Hardware & Acce	-	-	-	-	-	-	20	100.0	
71000-020	Store Supplies-Paint	-	-	-	-	-	-	16	100.0	
71100-000	Office Supplies	-	-	-	-	-	-	39	100.0	
Total Supplies		-	-	-	-	-	-	95	100.0	
Utilities										
72100-000	Telephone	-	-	-	-	-	-	35	100.0	
72200-000	Electricity	-	-	-	-	-	-	38	100.0	
72300-000	Heating	-	-	-	-	-	-	28	100.0	
Total Utilities		-	-	-	-	-	-	101	100.0	
Maintenance										
73100-000	Building Maintenance	-	-	-	-	-	-	19	100.0	
73300-000	Equipment Maintenance	-	-	-	-	-	-	29	100.0	
73400-000	Vehicle Maintenance	-	-	-	-	-	-	77	100.0	
Total Maintenance		-	-	-	-	-	-	125	100.0	
Wages										
74100-000	Office Wages	3,333	484	2,849	85.5	-	-	562	13.9	
74700-000	Employee Medical Insurance	-	-	-	-	(60)	-	38	100.0	
74800-000	Employee Benefits	-	-	-	-	-	-	23	100.0	
74810-000	Other General Wages	1,885	246	1,639	86.9	-	-	-	-	
Total Wages		5,218	730	4,488	86.0	(60)	-	623	-17.2	
Rentals										
75300-000	Equipment Rental	-	-	-	-	-	-	67	100.0	
Total Rentals		-	-	-	-	-	-	67	100.0	
Insurance										
77110-000	General Liability - Building	-	-	-	-	-	-	21	100.0	
77140-000	Vehicle Liability	-	-	-	-	-	-	33	100.0	
77240-000	Vehicle Collision	-	-	-	-	-	-	50	100.0	
77300-000	Workman's Compensation	-	-	-	-	-	-	36	100.0	
Total Insurance		-	-	-	-	-	-	140	100.0	
Taxes										



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78200-000	Payroll Tax - Social Security	2,817	170	2,647	94.0	229	25.8	216	21.3
78200-010	Payroll Tax - Social Security-Har	-	45	(45)	-	140	67.9	138	67.4
78200-020	Payroll Tax - Social Security-Pair	-	35	(35)	-	181	80.7	175	80.0
78220-000	Payroll Tax - Medicare	-	40	(40)	-	53	24.5	50	20.0
78220-010	Payroll Tax - Medicare-Hardware	-	11	(11)	-	33	66.7	32	65.6
78220-020	Payroll Tax - Medicare-Paint	-	8	(8)	-	42	81.0	41	80.5
78310-000	Payroll Tax - Federal Unemployn	-	-	-	-	2	100.0	9	100.0
78310-010	Payroll Tax - Federal Unemployn	125	-	125	100.0	-	-	5	100.0
78310-020	Payroll Tax - Federal Unemployn	-	-	-	-	-	-	5	100.0
78320-000	Payroll Tax - State Unemploymer	-	-	-	-	67	100.0	72	100.0
78320-010	Payroll Tax - State Unemploymer	-	-	-	-	-	-	36	100.0
78320-020	Payroll Tax - State Unemploymer	-	-	-	-	-	-	36	100.0
78500-000	Real Estate Tax	-	-	-	-	-	-	375	100.0
Total Taxes		2,942	309	2,633	89.5	747	58.6	1,190	74.0
Depreciation									
79100-000	Depreciation - Buildings	-	-	-	-	285	100.0	289	100.0
79200-000	Depreciation - Office Equip./Fixt	-	-	-	-	588	100.0	504	100.0
79300-000	Depreciation - Machinery & Equi	-	-	-	-	-	-	19	100.0
79300-010	Depreciation - Machinery & Equi	-	-	-	-	361	100.0	295	100.0
79300-020	Depreciation - Machinery & Equi	-	-	-	-	-	-	50	100.0
79400-000	Depreciation - Vehicles	-	-	-	-	912	100.0	1,842	100.0
Total Depreciation		-	-	-	-	2,146	100.0	2,999	100.0
Total Operating Expenses		24,545	1,039	23,506	95.8	2,833	63.3	5,804	82.1
Income/(Loss):		233,980	(8,828)	(242,808)	-	(12,701)	-30.5	(5,533)	59.6
Non-operating Items									
Other Expenses									
99999-000	Miscellaneous Adjustments	-	-	-	-	-	-	(55)	-
Total Other Expenses		-	-	-	-	-	-	(55)	-
Total Non-operating Items		-	-	-	-	-	-	(55)	-
Income/(Loss):		233,980	(8,828)	(242,808)	-	(12,701)	-30.5	(5,478)	61.2

Note: Only accounts with a budget value will be listed on this report. The actual totals may not equal P&L reports since some accounts with actual values may not be listed.